

Industry Wants

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The Process

**Assume that the work is to be conducted in Federally-supported target housing.
(1012/1013 applies)**

Assume that the subject dwelling is occupied by a typically-sized family, up to 2 adults and about 2 children, at least one of which is under 6 years of age.

The Process (cont.)

Assume also that the work to be done involves an activity that at minimum disturbs some lead-based paint in the only kitchen and bathroom available to the occupants.

Assume the work takes the rest of the day.

The Process (cont.)

If the work takes the rest of the day and clearance as required by 1012/1013 is not achieved that day/evening, the occupant family will need up to 2 rooms for the night that are both lead-safe and at least as nice as their unavailable housing. They also are in need of meals until the housing is cleared for reoccupancy.

The (best) Time Line

- **The work is finished and cleanup completed;**
- **Wait an hour for the dust to settle. A qualified person collects dust samples;**
- **Samples are couriered to a local EPA-Recognized lab for analysis;**
- **At minimum 4 hours for analysis and reporting, at \$6 to \$8 per sample; and,**
- **Reoccupancy, the day after the work took place.**

Another (best) Time Line

- **Work and cleanup completed, samples collected by a qualified person;**
- **Overnight delivery of samples to the EPA-Recognized lab, with analysis and reporting in 4 hours or less, at \$6 to \$8 per sample; and,**
- **Reoccupancy the day after the work is completed.**

Industry Wants Time Line:

- **Work and cleanup completed, samples collected by a qualified person;**
- **Samples “screened” on-site, right now, with go/no-go decision for reoccupancy; and,**
- **Samples submitted to an EPA-Recognized lab for confirmatory analysis.**

The Industry Wants:

- **Just-in-time arrival of the analytical technology and the operator technician, only when and as they are needed;**
- **No deployment costs, or billable travel time, or other expense for the operator technician;**
- **No cost(s) for use of the technology;**
- **Analysis in an instant; and,**
- **Complete acceptance of the analysis result.**

The Industry Would Accept:

- **Technology that can be used by current staff;**
- **Technology that can be used by any of the current staff;**
- **No cost(s) for use of the technology;**
- **Analysis in an instant; and,**
- **Complete acceptance of the analysis result.**

Industry's Bottom Line Wants:

- 1. Anything that will reduce the costs associated with relocation of the occupants and/or eliminate redeployment costs;**
- 2. Anything that doesn't cost an-arm-and-a-leg that gives results that are acceptable to HUD for reoccupancy; and,**
- 3. Something readily and easily available.**